



Lab Essentials Price corrections



Price comparison corrections

This is a list of corrections to our recent Lab Essentials brochure distributed from June 2011. Some of the prices that we quoted from the Scientific & Chemical 2011 catalogue were incorrectly stated. We apologise to our customers and SciChem for this mistake. In addition some of the promotional prices offered in the SciChem Summer and Autumn Saver promotions are lower than in Philip Harris Lab Essentials.

| Product | Page no. & Item no. | SciChem's catalogue price | Timstar's catalogue price | Philip Harris Price | Comments |
|-----------------------------------|---------------------|---------------------------|---------------------------|---------------------|--|
| Aquatron A4000 Water Still | Page 72, item A | £1,944.80 | £1,950.00 | £1,869.95 | |
| Organic Student Set | Page 20, item A | £15.92 | £18.52 | £15.25 | |
| Quick Fit Still Head | Page 102, item L | £19.63 | £19.70 | £17.95 | |
| Stackable Plug | Page 74, item A | £5.00 | - | £3.99 | We have since been informed that SciChem have a reduced promotional price of £3.75 valid until 30 November 2011 |
| Peak Flow Meter | Page 10, item A | £14.65 | £14.99 | £13.95 | We have since been informed that SciChem have a reduced promotional price of £11.72 valid until 30 November 2011 |
| Biochemistry Student Set | Page 20, item C | £19.57 | £21.40 | £20.75 | |
| 3 Part Human Skull | Page 5, item C | £42.20 | £42.15 | £41.95 | |
| Featherweight Stethoscope | Page 7, item E | £5.11 | £5.19 | £4.99 | We have since been informed that SciChem have a reduced promotional price of £2.81 valid until 30 November 2011 |
| Human Skeleton with stand | Page 5, item A | £164.08 | £164.10 | £163.95 | |
| Polypropylene Measuring cylinders | Page 96, item A | £1.02 | - | £0.99 | We have since been informed that SciChem have a reduced promotional price of £0.51 valid until 30 November 2011 |

Product comparison corrections:

We also made some incorrect product comparisons and we apologise for these mistakes.

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|---|------------------|--|--|------------|---|
| Pump, Pressure or Vacuum | Page 71, item B | | | £317.50 | We compared our product to SciChem's Dymax pump, which is not comparable |
| Autoclave Bags Pack of 200 | Page 63, item D | | | £19.95 | SciChem's bags are slightly larger and are therefore not comparable |
| Azlon Translucent Polypropylene Bottles | Page 85, item A | | | from £0.69 | We compared our product to SciChem's high density bottles, which are not comparable |
| Stirring Rods 250mm, pack of 10 | Page 116, item H | | | £5.99 | We compared our product to SciChem's longer rods, which are not comparable |
| Blue Spirit Filled Thermometer | Page 121, item D | | | £2.09 | We compared our product to SciChem's total immersion thermometer, which is not comparable |

Lowest Price Guaranteed!*

It has been suggested to us that the statement "Lowest Price Guaranteed!*" is misleading, as it could be regarded as suggesting that we guarantee all the prices in our Lab Essentials brochure are lower than everyone else's prices. This is not the case.

The prices in this brochure are price compared to the main 2011 catalogues from Timstar and SciChem. We have not compared to their promotional prices.

The guarantee we intended to provide is that we have matched or beaten the lowest price advertised in the main 2011 catalogues from Timstar and SciChem at the time of going to print.

The products in the Philip Harris Lab Essentials brochure are a selection of the Philip Harris range, and any price comparisons are only relevant to the products featured in Lab Essentials.

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